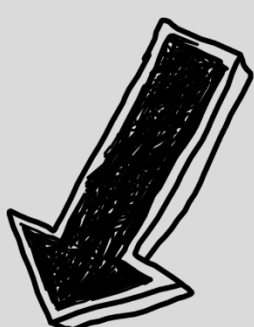


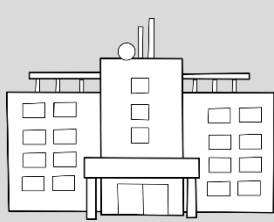
The Current State of the Skilled Nursing Industry [2019]

Here's what skilled nursing facilities had to say about their facility, the industry and their top concerns in the 2019 Skilled Nursing Facility Outlook Survey



56%

are less optimistic for their skilled nursing facility's outlook for 2019 than they were last year.



81%

said their facility was working to strengthen their relationship with hospitals.

Top Concerns for 2019

- 1 Finding and retaining qualified employees
- 2 Maintaining census
- 3 Level of outside regulatory requirements

What are you most concerned about regarding the implementation of the Patient Driven Payment Model (PDPM) this year?

Impact to my facility's bottom line.

Home and community based healthcare were the top competing service offerings affecting the census of skilled nursing facilities.



44%

said their area was over bedded.

91%

said that new residents hear about their facility as recommendations from the resident's friends and family.

Want more data?

Come to our seminar on September 25 at the LifeSpan Conference in Ocean City, Maryland.